

Message Text

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16

ORIGIN AF-06

INFO OCT-01 ISO-00 /007 R

DRAFTED BY AF/W-JMSEGARS:DFP

APPROVED BY AF/W-JLLOUGHRAN

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R 131526Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY FREETOWN

UNCLAS STATE 110849

E.O. 11652:N/A

TAGS: BGEN

SUBJECT:COMMERCIAL PROSPECTS

REF: FREETOWN 943

1. NEW ORLEANS BASED AUTO-TRAC EQUIPMENT CO., DISTRI-
BUTORS FOR GLASTRON BOAT CO., PROVIDED FOLLOWING RE BOATS
DISCUSSED REFTEL: (A) V-214 MODEL HAS BEEN DISCONTINUED;
(B) V-212 SIERRA WITH 188 H.P. MERCUISER ENGINE DOLLARS
5841.79; (C) V-212 SIERRA WITH 225 H.P. V-8 MARINEZED
GLASTRON ENGINE DOLLARS 5806.16; (D) DOLLAR FIGURES FOR
BOTH MODELS IS AUSTIN TO NEW ORLEANS FOB PRICE AND REPRESENT
25 PERCENT DISCOUNT.

2. OTHER DOLLAR COSTS TO BE ADDED ON ARE PACKAGING

DOLLARS 150.00; SHIPPING DOLLARS 85.00; UNLOADING CHARGES
NEW ORLEANS DOLLARS 16.00; FORWARDING FEE DOLLARS 20.00
AUTO-TRAC WILL ALSO UNDERTAKE TO ARRANGE ONWARD
SHIPMENT FREETOWN IF PURCHASER DESIRES. FREIGHT CHARGES
NEW ORLEANS FREETOWN UNAVAILABLE; PURCHASER HOWEVER, CAN
DEDUCE APPROXIMATE COST BY FACT PACKAGED BOAT WILL
MEASURE 722 CU. FT.

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3. CATALOGS REQUESTED REFTEL BEING MAILED BY GLASTRON. KISSINGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE110849
Document Source: CORE
Document Unique ID: 00
Drafter: JMSEGARS:DFF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750168-0909
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750557/aaaabzfg.tel
Line Count: 61
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 FREETOWN 943
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 18 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <18 JUL 2003 by maginmm>; APPROVED <12 FEB 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OMMERCIAL PROSPECTS
TAGS: BGEN
To: FREETOWN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006